Michael Poyntz

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PROFESSIONAL EXPERIENCE

Project Manager – Fooji 08/2024–Current

- Lead end-to-end execution of 100+ promotional campaigns annually (15+ running concurrently) for Fortune 500 brand clients across giveaways, influencer activations, product drops, and geo-targeted DTC experiences.
- Serve as primary client lead and cross-functional hub for brand marketing teams, creative agencies, outside legal counsel, talent, production and fulfillment vendors, and internal engineering, design, and operations teams.
- Author all campaign documentation (Official Rules, AMOE schedules, winner notifications, entry page disclaimers, run of show, timelines) and provide legal oversight for sweepstakes compliance with outside counsel across US and international markets.
- Delivered 1M+ prizes across activations including Pluto TV's X-Files Marathon Contest, ABC's "Wish Grant-ed" campaign with The Bachelor's Grant Ellis, and drone deliveries for Crocs.

Head of Pop-Up Activations – Fooji 05/2023–08/2024

- Launched and scaled Fooji's pop-up storefront rental business from zero, generating $80K+ in net-new revenue across NYC, Chicago, and LA in 15 months; ran the NYC SoHo location directly and managed regional leads in the other two markets.
- Built the operation from scratch: Pipedrive inbound pipeline, location-specific SOPs, client welcome packet, and a cost-based pricing model with per-location break-even analysis.
- Oversaw high-spend activations for Duolingo, Rice-A-Roni, and Momcozy, managing fire safety compliance, NYC sidewalk permitting, on-site execution, and influencer fulfillment logistics for 750+ inventory units.
- Promoted to Project Manager in mid-2024 to fill an urgent campaign lead opening; selected over an outside hire.

Assistant Site Manager / Transportation Coordinator – TAIT Towers (Freelance) 09/2022–09/2026

- 9/11 Commemoration (2022, 2023, 2025, 2026): Assistant Site Manager for the 25th anniversary at the 9/11 Memorial & Museum, supporting a four-day load-in, live broadcast ceremony, and two-day load-out alongside Teamsters, IATSE, and IBEW crews.
- Ellis Island Medals of Honor (2026): Transportation Coordinator managing attendee shuttles and private cars between event sites, working with law enforcement on traffic and routes and sending loading and departure updates to key stakeholders.
- Assistant Manager for a 120-attendee philanthropic health research conference at One World Trade (2026).

Executive Producer / 1st AD – Weekend From Hell 05/2024–08/2024

- Produced the indie short *Weekend From Hell*, leading a 15-person crew and 5 actors from pre-production through wrap; fundraised $20K cash plus $100K+ in in-kind support and kept the project on time and on budget.
- Built all production documentation (call sheets, schedule, daily reports, budget tracker, contracts, release forms) and ran set operations including scheduling, line producing, and safe fire/flammable stunt coordination under strict compliance.

Assistant Stage Manager – Freelance Theatre 11/2022–06/2023

- *Your Own Thing*, Red Bull Theater (Off-Broadway): tracked 100+ props with page-by-page handoff documentation, drafted daily rehearsal reports, and ran secondary rehearsal rooms with Equity talent under AEA guidelines.
- *Singin' in the Rain*, Ogunquit Playhouse: Stage Management Assistant; maintained blocking notes, prop tracking, and run sheets.

Campaign Coordinator – Fooji (Freelance) 05/2022–05/2023

- Coordinated on-site, same-day delivery of TV and film merchandise to fans and contest winners (1,000+ promotional units per campaign cycle); converted from freelance to full-time and promoted to Head of Pop-Up Activations within 12 months.

Key Production Assistant / Coordinator – productionGlue (now TAIT Towers) 09/2022–04/2023

- Supported high-profile live events including the Bloomberg Climate Summit, TIME100, TIME100 Next, and The New School graduation.
- Served as 1st Floor / Overnight Coordinator for TIME100: managed rental trucks with third-party builders, oversaw red carpet, stanchion, SEG, and riser installation, and partnered with security on talent exits and public traffic control.

Associate Digital Producer / Support Lead – ImageMedia 09/2021–10/2022

- Led a team of 6+ support specialists delivering live tech support for hybrid corporate events (Target Partner Summit 2022, Target Together 2023, Pratt & Whitney's annual internal conference); trained staff on Intercom, Cvent, and InEvent.

SKILLS

Project Management: Asana, Notion, Microsoft Project, Pipedrive, Airtable, Google Workspace, Microsoft Office. **CRM & Sales:** Salesforce, Outreach, Tessitura. **Event & Production:** Cvent, Intercom, InEvent, StudioBinder, Frame.io, Final Draft, QLab, OBS. **Technical:** SQL, Python, JSON, GitHub (familiar), API integration. **Camera:** ARRI, Sony, RED, & Canon Systems, Tilta, Preston, Ronin. **Editing:** Adobe Creative Suite, DaVinci Resolve, Logic. **Languages:** English (fluent), Spanish (conversational). **Interests:** Coffee, Chess, AI Automation, Television, Mockumentary, Dog Training.

AWARDS & NOMINATIONS

***After Life Hunters*:** Best Comedy (Winner), Reedy Reels Film Festival (2026); Official Selection, NYC TV Festival (2026); Best On-Screen Chemistry (Winner) and Outstanding Mockumentary (Nomination), NJ WebFest (2025)
***Nice Knives*:** Official Selection, Big Apple Film Festival (2024)

EDUCATION

Muhlenberg College, Allentown, PA – Bachelor of Arts in Theatre (Acting); Minor in Computer Science